



## **Navis Invests in Christian Liaigre, A Well-Established Ultra-Luxury Furniture and Lifestyle brand**

**BANGKOK, JUNE 13, 2016:** Navis Capital Partners (“Navis”), an Asia-based private equity firm, has completed an investment in Christian Liaigre Group (“Liaigre”), a well-known French ultra-luxury furniture brand. The transaction has been made in conjunction with Symphony International Holdings Limited, a Singapore-based investment holding company focused on lifestyle and healthcare businesses, and Chanintr Living, a Thai-based furniture retailer, which operates Liaigre showrooms in Asia on a wholly-owned and joint venture basis.

Post-completion, the Liaigre showrooms in Asia will be reorganised directly under the Liaigre holding company, and Chanintr Living will become a shareholder in the enlarged group.

Christian Liaigre is a renowned and internationally recognized interior architect and furniture designer, who has developed the Liaigre name into the most sought-after furniture and lifestyle brand.

The Liaigre brand is now synonymous with discreet and understated luxury. It is renowned for its elegant, minimalistic and discreetly luxurious design style. Liaigre has a strong intellectual property portfolio, with a huge archive of proprietary furniture and lighting designs. Liaigre retails a range of bespoke furniture, lighting, fabric, leather and accessories in a network of 26 showrooms in 11 countries across Europe, the US and Asia. In addition, Liaigre undertakes exclusive interior architecture projects for select hotels, restaurants, yachts and private residences.

This transaction enables the reorganisation of the Asian and Rest-of-World activities of Liaigre under one single company and provides new capital for the next stage of growth. The plan is to further develop showrooms, and design activities in key Asian cities, including Hong Kong, Taipei, Tokyo, Shanghai and Seoul in addition to a more modest expansion in Europe and North America.

Christophe Caillaud, President of Liaigre, said: “We are delighted to have concluded a transaction with Navis, Symphony and Chanintr Living and look forward to great success with their backing. Their presence and relationships in Asia are highly complementary to our growth plans.”

Nicholas Bloy, Managing Partner of Navis, said: “Liaigre is an exclusive and well-established company with strong brand equity, great locations and superior store economics compared to peers. We have known and admired Liaigre and the principals of Symphony and Chanintr Living for many years, and we now look forward to working with our partners to further strengthen and institutionalize the capabilities of the company as it embarks on the next exciting phase of growth in Asia.”

## **Notes to Editors:**

### **Navis Capital Partners**

Founded in 1998, Navis focuses on private and public equity investments in and around Southeast Asia. Navis contributes both capital and management expertise to a limited number of well-positioned companies with the objective of directing strategic, operational and financial improvements. The firm manages approximately US\$5 billion in equity capital and has made 70 control investments in the region, of which about half have been exited. Navis has one of the largest private equity professional teams in Asia, comprising over 60 individuals, supported by over 30 administrative staff, in eight offices across the region.

For more information, please visit [Navis Capital](#).

### **About Christian Liaigre Group**

Founded 30 years ago, Christian Liaigre is a well-established ultra-luxury furniture and lifestyle brand with revenues split between 80% retail and 20% interior architecture business. Retail sales are generated through a network of 26 international showrooms – nine of which are Company owned (and the remainder run by partners). The interior architecture division focuses on global high-end design projects for personal residences, yachts, hotels and restaurants.

For more information, please visit [Christian Liaigre](#).

### **About Symphony**

Symphony is a London-listed strategic investment company that invests in consumer businesses in the healthcare, hospitality and lifestyle sectors (including branded real estate developments), which are principally in Asia. It offers a way for investors to gain exposure to the rising disposable incomes and wealth in fast growing economies. Symphony's objective is to provide superior capital growth by investing in high quality companies and forming long-term business partnerships with talented entrepreneurs. Symphony is managed by Symphony Asia Holdings Private Limited, which has a team of investment professionals with a broad range of expertise – many of them have been working in Asia for more than 25 years.

For more information, please visit [Symphony](#).

### **About Chanintr Living**

Chanintr Living is the largest distributor and retailer of high-end home furnishings from the US and Europe in Thailand. It has been providing its loyal clients with a complete service for their homes, offices and developments for over 21 years. Chanintr Living currently represents 20 of the best international brands in furniture, kitchens and bathrooms with 10 locations in Bangkok and one in Singapore.

For more information, please visit [Chanintr Living](#).

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