



Navis Acquires Controlling Stake in Dôme Coffees Australia Pty Ltd

PERTH, Tuesday, September 2, 2014 - Navis Capital Partners (“Navis”) has completed an investment in Dôme Coffees Australia Pty Ltd (“Dôme”), an established casual dining restaurant operator and franchisor headquartered in Perth with a total of 110 cafes located across Australia, Southeast Asia and the Middle East.

Navis had earlier invested in Dôme in 2003 through its Navis Asia Fund III, and successfully exited the investment in 2008 to management and financial investor, Viburnum Funds. The current transaction involves Navis Asia Fund VI purchasing a significant equity interest in Dôme and Navis backing the same management team that it worked with in 2003.

“We have known the company and management for a long time. They have continued to successfully build on the business with uninterrupted earnings growth throughout both our previous tenure and that of Viburnum Funds over the last six years, which is a remarkable achievement,” Nicholas Bloy, a founding partner of Navis, commented. “We believe today that there are three distinct opportunities for Dôme; firstly to consolidate its leading position in Australia, secondly to add momentum to its growth trajectory in Southeast Asia and the Middle East and thirdly to build on the existing Dome guest experience with compelling new products and services.”

Nigel Oakey, the long-standing managing director of Dôme commented: “We are excited about the next phase of our development and partnership with Navis. We worked exceptionally well with them in the past and know that they will bring deep knowledge, experience and capital that will assist us greatly in our growth journey over the next few years.”

Navis, which manages approximately US\$5 billion in equity capital, has a long and proven track record in Asian private equity, with over 60 control transactions completed since its establishment in 1998.

About Navis Capital Partners

Founded in 1998, Navis focuses on private and public equity investments primarily in and around Southeast Asia. Navis contributes both capital and management expertise to a limited number of well-positioned companies with the objective of directing strategic, operational and financial improvements. Navis has one of the largest private equity professional teams in Asia, comprising over 60 individuals, supported by over 30 administrative staff, in eight offices across the region.

About Dôme Coffees Australia Pty Ltd

Headquartered in Perth, Dôme has operations across Australia, Southeast Asia and the Middle East, with a total of 110 owned and franchised stores within its network. Dôme's cafes cater to a wide range of demographics, with large format layouts that are able to accommodate a variety of needs. In Western Australia, Dôme is the clear leader, having developed a strong brand essence which resonates with the local communities by positioning itself as a de facto community centre and clearly differentiating itself from its competitors. In both Malaysia and Singapore, it is an established brand which can be found in most major shopping malls while it is rapidly gaining a presence in Bahrain and the UAE.

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