

Navis Invests In OPV, Leading Vietnamese Pharmaceutical Manufacturer

Singapore, 27 September 2012 – Private equity firm Navis Capital Partners (“Navis”) has completed an investment into OPV Pharmaceutical Holdings, which in turn controls the shareholders of OPV Pharmaceutical Joint Stock Company (“OPV”), one of Vietnam’s leading branded generic pharmaceutical manufacturers.

The vast majority of the Navis investment was for new shares issued for a substantial capital injection into the Company. Navis’ capital injection, coupled with a rollover of shares by the OPV founding family, will result in a strongly capitalized entity that combines Navis’ strategic and financial strengths with the family’s long experience and success in the pharmaceutical industry in Vietnam.

David Ireland, a Navis Partner commented: “Vietnam is an extremely attractive pharmaceutical market with significant growth potential in the coming years. OPV and our new partners bring a unique mix of technical expertise, state of the art assets and both Vietnamese and international pharmaceutical experience to the investment. We look forward to working together with our partners to better serve the growing Vietnamese demand for quality and affordable pharmaceutical products.”

Madame Nguyen Cao Thang, Chairwoman and Founder of OPV commented: “This is an exciting new phase for OPV. Our partnership with Navis is very beneficial to the Company as we are now able to pursue several new initiatives that will enable OPV to meet the needs of Vietnam for quality healthcare while also growing and strengthening the Company. I am very pleased to welcome Navis as our partner.”

Navis, which has US\$3 billion in equity capital, has a long established track record in Asian private equity. This is their second investment in Vietnam, following their 2008 investment into luxury furniture manufacturer, Theodore Alexander.

About Navis

Founded in 1998, Navis focuses on private and public equity investments in South and Southeast Asia. Navis contributes both capital and management expertise to a limited number of well-positioned companies with the objective of directing strategic, operational and financial improvements.

About OPV Pharmaceutical Joint Stock Company

OPV Pharmaceutical Joint Stock Company continues the long mission of OPV starting in the 1950s to develop, manufacture and distribute international quality pharmaceuticals and nutritional products to the Vietnamese market in close collaboration with the healthcare community of Vietnam and multinational pharmaceutical and consumer healthcare companies.

Contact details: Navis

Nicholas Bloy, Managing Partner
+603 2302 3888
nbloy@naviscapital.com

David Ireland, Partner
+66 2 653 2155
direland@naviscapital.com